



Export Credit Direct Lending Perspectives

Strategic Overview

Indonesia Eximbank

a financial institution wholly-owned by the Government of the Republic of Indonesia that was established pursuant to the Act No.2 Year 2009 to perform the National Export Financing



Special Institution Status

Indonesia Eximbank operates independently, in accordance to its own Law (Lex Specialist)

Key Activities

1. Financing
2. Guarantee
3. Insurance
4. Advisory Services



Government Ownership

Wholly-owned by the State with Sovereign status

Mandate & Responsibilities

- To support national export program through national export financing.
- Export facilitation in the form of financing, guarantee and insurance



International Credit Ratings

- idAAA (stable) Pefindo : March, 2019
- Baa2 (stable) Moody's: March, 2019
- BBB (positive) Fitch: September, 2018
- BBB- (Stable) S&P: December, 2018



FINANCING

A. Overseas Financing

- Overseas Investment Financing
- Overseas Project Financing
- Buyer's Credit

B. Domestic Financing

- Working Capital Export Financing
- Investment Export Financing
- Warehouse Receipt
- Export Bills Purchasing Financing
- LC Financing
- Trust Receipt
- Project Financing
- Supplier Bills Purchasing
- Export-Oriented People's Business Credit

C. Sharia Financing

- Murabahah
- Musyarakah
- Ijarah/Ijarah Muntahiyah Bittamlik
- Wakalah
- Sharia Factoring



GUARANTEE

- Guarantee for Exporter
- Guarantee for Importer
- Credit Guarantee
- Project Guarantee
- Custom Guarantee



ADVISORY SERVICES

- Coaching Program For New Exporter (CPNE)
- Capacity Building
- Community Development (CSR)



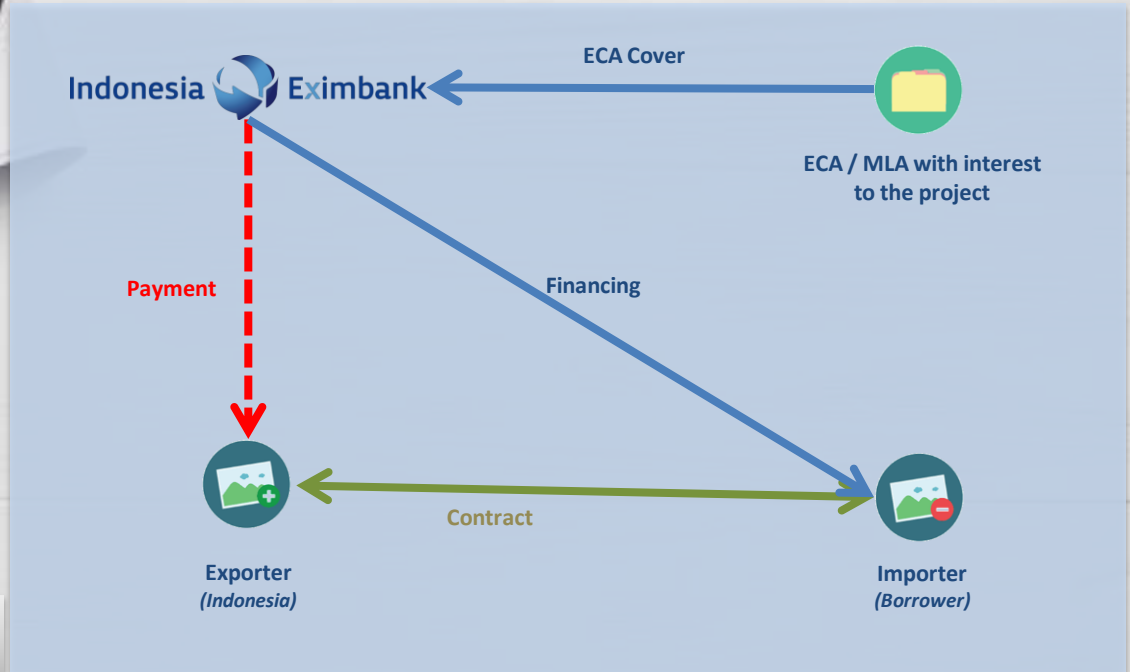
INSURANCE

- Overseas Investment Insurance
- Export Insurance
- Buyer's Default Payment Risk
- Political Risk Insurance

**NATIONAL
INTEREST
ACCOUNT
(NIA)**



1st Scheme













1st Scheme



Our Debtor's Top 10 Export Commodity Distribution and Destination Country

5

<p>Pulp, Paper, Carton, Book, and Publisher</p> 	<p>China, Japan, India, Malaysia, Korea, United State, Vietnam, Saudi Arabia, Thailand, Taiwan</p>	<p>China, UAE, Oman, Philippines, Taiwan, India, Pakistan, Malaysia, Hongkong, Timor Leste</p>	<p>Chemical Inorganic Substance</p> 
<p>Textile & Textile Product</p> 	<p>United State, Egypt, Korea, Japan, Turkey, Brazil, China, Thailand, Bangladesh, UAE</p>	<p>China, Thailand, Timor Leste</p>	<p>Mineral Fuels (exc Coal, Oil & Gas)</p> 
<p>Gold</p> 	<p>Singapore, Hongkong, Korea, Swiss, Australia, India</p>	<p>Tiongkok, United State, United Kingdom, Italy, Germany, India, Taiwan, Japan, Belgium, Korea</p>	<p>Rubber & Rubber Products</p> 
<p>Steel & Iron</p> 	<p>China, India, Taiwan, Korea, Malaysia, Timor Leste, Australia, New Zealand, Japan, Thailand</p>	<p>India, Bangladesh, Tiongkok, Malaysia, Korea, Kenya, Madagascar, Angola, Tanzania</p>	<p>Palm Oil</p> 
<p>Coal & Briquette</p> 	<p>Korea, India, China, Bangladesh, Thailand, Vietnam, Taiwan, Filipina, Myanmar, Malaysia</p>	<p>United State, Korea, Belgium, India, Canada, United Kingdom, Taiwan, Turkey, Japan, New Zealand</p>	<p>Aluminium</p> 



Established under the sponsorship of the United Nations Conference on Trade and Development (UNCTAD), as a global platform with the view to promoting South-South trade, investment and cooperation in 2006.

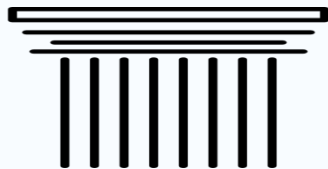
This cooperation is intended to:

1. Reduce trade costs.
2. Facilitate trade and project financing.
3. Contribute to the integration of firms from developing countries,
4. notably SMEs, in Global Value Chains (GVCs).

Active Members:

Exim Banks	DFIs	Other institution
Afreximbank – African Export-Import Bank	BDEAC – Central African States Development Bank	ICIEC - Islamic Corporation for the Insurance of Investment and Export Credit
China Eximbank - Export-Import Bank of China	BNDES – Brazilian Development Bank	
GEXIM – Export-Import Bnk of Ghana	CAF – Development Bank of Latin America	
EXIM Bank, India - Export-Import Bank of India	EBID – ECOWAS Bank for Investment and Development	
IEB - Indonesia Eximbank	DBZ – Development Bank of Zambia	
NEXIM - Nigeria Export-Import Bank	TDB – Eastern and Southern African Trade and Development Bank	
SEP - Saudi Export Program		

Pillar 1: Networking



Annual General Assembly (annually),
Steering Committee meetings (per semester)

Workshops (2x) and
others events organized
by members



Pillar 2: Exchange of information and sharing of best practices



(G-NEXID exchange program: India, Brazilia, Indonesia)

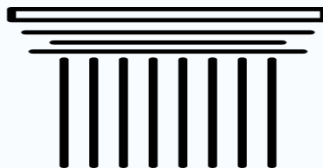
Database of contact sheets and fact sheets

Strategy and action plans from members

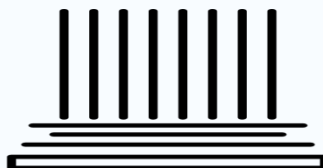
Financial products (notably lines of credit and other transactional relations) and services (technical assistance and consulting)



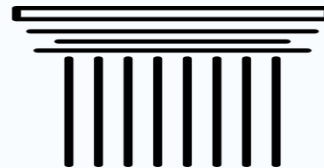
Pillar 3: Capacity building initiatives and exchange programmes



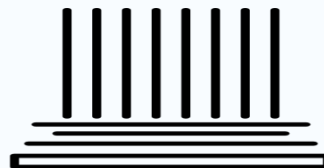
- From the Secretariat
- From Members



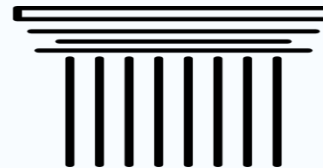
Pillar 4: Research and common publications



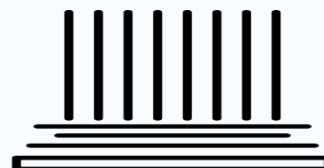
- Newsletters/Yearbook
- Thematic publications



Pillar 5: Advocacy



Common position of the Network or a sub-group of members



This cooperation is carried out based on a **mutual** and **equal** cooperation between related parties



Thank You

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