

## **Building a ‘Capacity Sharing Marketplace’**

A platform for structured networking across trade and development finance, exploring case studies and discussing joint initiatives with the purpose of exploring possibilities for cooperation and risk sharing on concrete projects and transactions.

The first meeting will take place on 15th October, at the Pullman Paris, Bercy Focus of this first meeting will be on infrastructure in high risk markets.

### **10.00 – 11.30 Preliminaries**

#### **Introducing the CSM, and outline of Objectives**

- Providing an open platform for structured networking and knowledge exchange
- Creating practical tools to further develop the concept of a 'marketplace' for risk exchange
- Exploring case studies and examples of successful cooperation as a replicable template
- Maintaining dialogue between the export and development finance communities

#### **Who is in the room?**

A brief introduction to the business, products and initiatives of the institutions participating, including questions and comments

### **11.30 – 13.00 Presentation of Initiatives relevant to financing & risk sharing in high risk markets**

#### **IRENA Risk Assessment & Mitigation Programme (RAMP)**

RAMP is a risk mitigation database designed to facilitate investment in renewable energy by improving access to risk mitigation instruments, reducing project costs and development time. Starting as a risk mitigation database, the project will gradually take a more active role in helping the different parties to interact in a more efficient and standardised way. This is implemented through IRENA's Sustainable Energy Marketplace, an online platform connecting project owners, financiers/investors, host governments, service providers and technology suppliers to bring projects to fruition.

#### **IISD Survey on Credit Enhancement Strategies for Financing Infrastructure**

Presentation from the international Institute for Sustainable Development (IISD) on their survey, reviewing the instruments being used and offered by MDBs and DFIs. The survey explores the design of these strategies and how they can be used in combination with other financing instruments to increase the credit quality of infrastructure projects in lower income countries.

#### **Commercial Banks' Perspective on the Financing Landscape**

Views on working with insurers of export credit and development finance institutions

### **13.00 – 14.00 Lunch**

### **14.00 – 15.00 Breakout Discussions Tackling Technical Challenges**

Discussions on challenges structuring transactions and closing deals in specific sectors, regions or countries, especially involving complex cooperation amongst multiple risk-takers – **bring your challenge!** – *please send any specific issues you propose to discuss via email*

### **15.00 – 16.00 Networking and Matchmaking**

### **16.00 – 16.40 On the spot evaluation and identification of next steps**